QUARTERLY NEWSLETTER

MARCH 2020

What's Happening?

A lot actually! The OnPoint team is always hard at work to expand the capabilities of The *OnPoint Learning & Performance Suite* ("OPLS") and our award winning *CellCast Solution* platform offerings. Every OnPoint customer can take advantage of the many updates and new features released two to three times a year to help them better design, implement, deploy and manage effective Learning & Development programs for their internal staff, customers and extended audiences. We have a full docket for 2020, too, and our first release of the year -- OPLS/CellCast version 7.2 -- is available now to evaluate and schedule as an upgrade to your current platform whenever you're ready.

New Core Features

So much of what we design and build out for customers is based on the ever-evolving list of requests and suggestions we receive every week – from simple updates to sweeping feature sets. While no customers are alike, everyone has common challenges and similar requirements as they plan and support their own programs. Recent suggestions and formal enhancement requests have resulted in a number of new standard features being added into OnPoint's core *Course Manager* application, as well as several new advanced modules now available as add-ons. Here is a quick summary of some of the top new features you'll want to know about:

Analytics/Dashboards (v7.1) – The old adage "What gets measured, gets done" is as true a statement in

how we can help them derive valuable insights from that information and make decisions based on these measurements. Learning analytics and "big data" is now a common theme for leaders everywhere, so providing intuitive and flexible tools to help teams organize and track their training programs and measure performance is essential.

OnPoint has introduced new interactive Dashboards that can visually portray the status of any program, team or common system behavior allowing Administrators and Managers to understand the big picture at-a-glance or delve into the details with a few simple clicks. All OPLS and CellCast releases now have a complement of standard dashboards with pre-configured widgets to track and measure the status of every learning object and every participant along with expected output options. The core feature allows Admins to define and deploy group-specific dashboards for targeted teams and managers. An Advanced Analytics Module allows customers to configure their own widgets using the *Dashboard Builder* application.
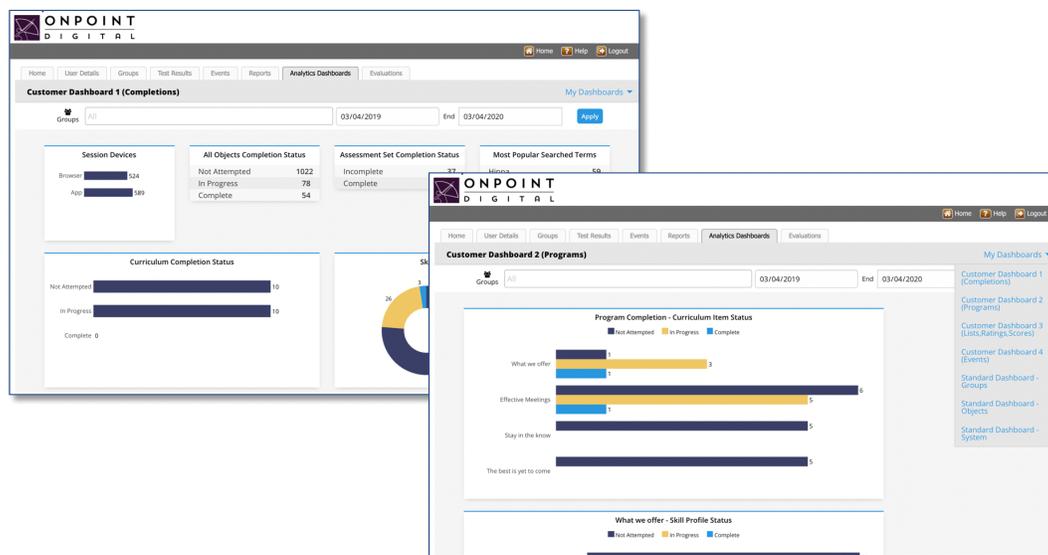

Dynamic Group Memberships (v7.1) – This new feature allows Administrators to create and save ad hoc groups that will be dynamically maintained by the system. The group members are defined by selecting specific criteria, including values recorded in standard data fields for users, as well as user custom fields and parameters. Depending on the schedule you choose (daily, weekly or monthly), users are added to or removed from the group based on the "Membership Criteria" being met. Most OnPoint customers have an automated data import feed that performs group updates on certain groups that were defined at the time the import feed was created. This new feature provides added flexibility by allowing an Administrator to create these kinds of groups without an OnPoint update to an existing automated import, saving the associated development fees.

shared qualities or characteristics. Introduced to help improve "list" management and make group selection more efficient for customers with large numbers of groups in the system, this feature allows Admins to define Classifications under the Administration-Configuration tab, then set the proper classification by editing any group. A new filter option is available on the group list page for Group Classifications, and future releases will include additional functionality to extend the use of group classifications in filtering for assignments, recommendations, reports and other areas.

Gameboard Templates

Gameboard Wizard & Templates (v7.1) – Customers looking to gain more traction from OnPoint's *Gamification Engine* module can now choose from several newly integrated gameboard design templates whenever they are looking to add visual pizzazz to their game-based learning efforts. The latest templates include space odyssey, puzzle reveal, and garden path formats. Gameboard templates are selectable by an Administrator and can be configured by them to support any combination of single content items and skill profiles within defined "waypoints"; associated points, leaderboards, badges and trophies are all incorporated within each common visual theme.
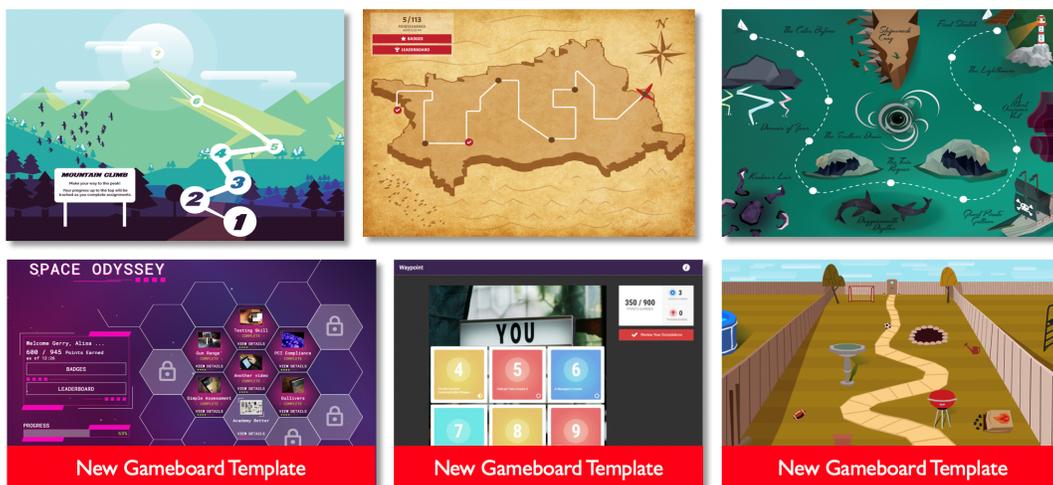
Ask your OnPoint Engagement Manager how you can enable these new core features on your platform.

New Add-on Module: *Digital Classroom Module*

Digital Classroom (v7.1) – After more than three years in active development and refinement, OnPoint has officially made the optional *Digital Classroom* module available for customer purchase, configuration and installation. Originally designed as a "one-off" solution for a customer, OnPoint's *Digital Classroom* module can now assist other customers looking to transform the way they plan, package, deliver and

generation set of technologies to support not only class instructors and attending learners but also program managers and administrative teams needing to organize and modernize their face-to-face instruction delivery.

Customers wanting to apply intuitive technologies to replace their legacy paper-based processes and bulky 3-ring binders with digital equivalents will appreciate the *Digital Classroom*'s myriad features and functionalities spanning class registration and attendance taking, support for pre-work and post-work assignments, the release of training materials on-demand, tests and interactive polls via tablets/iPads while in class plus collaborative features like cohort-based forums. All features are wrapped in a modern, intuitive interface with easy on/off configuration for quick setup. Combined with comprehensive reporting and analytics capabilities, *Digital Classroom* delivers a digital learning experience with better training outcomes and more satisfied learners.
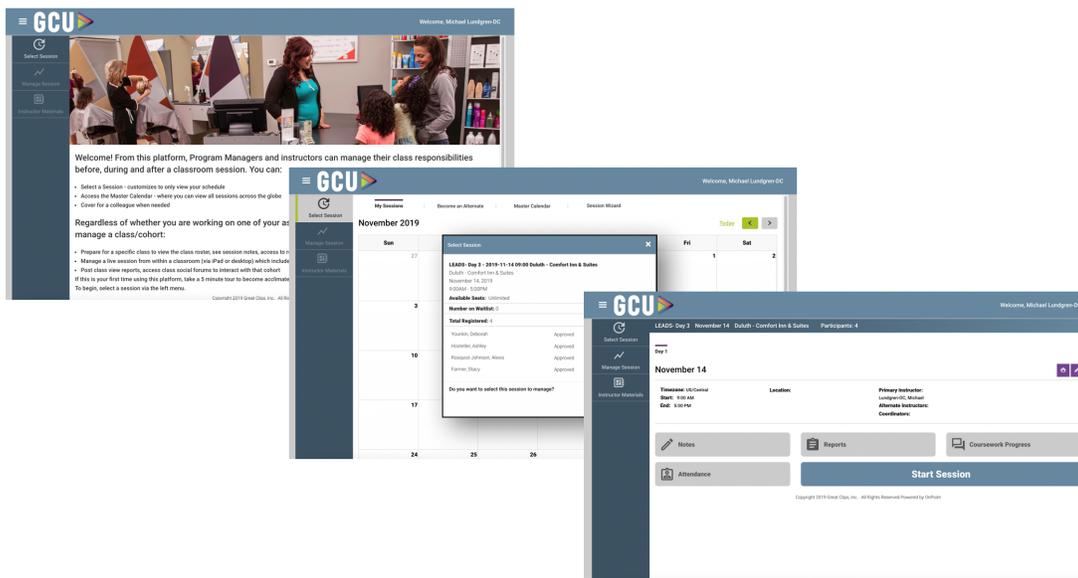
Ask your OnPoint Engagement Manager to arrange a full demo at your convenience.

OnPoint Webinar Series: *Spring 2020*

Interested in learning more about all these new features and options? You are cordially invited to attend one of our upcoming webinars where the OnPoint Digital team plans to showcase these innovations and highlight how others have already adopted and applied them to enhancing their own L&D efforts. Sign up today for either scheduled event and please share this invitation with others in your team who might benefit from attending. We will record these sessions and share them with all attendees as well as other

Upcoming Webinar Dates

Session #1 – Monday, March 16th at 11AM EST

Register Today

Session #2 – Wednesday, March 18th at 2PM EST

Register Today

Business Continuity in the COVID-19 Era

Seemingly almost every individual and business around the globe is somehow affected by the spread of the Coronavirus (COVID-19) that continues to have an impact on our communities, economies and lives. While the extent of this public health crisis is not yet known, every person and organization needs to adopt and follow a clear-cut plan to help mitigate the potential impact of the virus on our daily operations and routines. While neither of OnPoint's two main work teams (based in Savannah, Georgia USA and Nelson, New Zealand) are near any current "hot spots" for outbreaks, we have readied and refined our standard business continuity plans for all OnPoint associates to ensure we can continue to operate without any issues to support our customers, partners and teammates. Most OnPoint associates are equipped with laptops and have secure, VPN-based access to our internal and customer servers they can leverage in the event we decide to have our personnel work remotely during any phase of a potential pandemic situation. Key functions including our private cloud customer servers and internal business applications are all hosted in virtual space thus allowing the OnPoint team to be flexible whenever warranted. As a company, we have also focused on cross-training personnel to support our enterprise customers to further ensure our ability to provide assistance to all customers even if a portion of our staff was to be affected.

If you have specific questions about OnPoint's preparations or expected levels of support, please contact us.

Learning Solutions 2020 - March 30th in Orlando

doesn't result in the event's cancellation). Discover the latest Learning Experience trends in Robert's concurrent session titled "LX2020: Perfect Vision for Ideal Learning Experiences." Or sign up to attend the

"LMS & Learning Platforms Forum" pre-conference workshop on March 30th moderated by Steve Foreman where Robert is a featured speaker on "L&D Goes Mobile" as well as a panelist for the "Expert Panel Discussion: The Insider's View on the Future of Learning Technology."

If you're planning to attend Learning Solutions, please contact Robert and the OnPoint team so we can schedule some face-to-face time down in Orlando during the week.
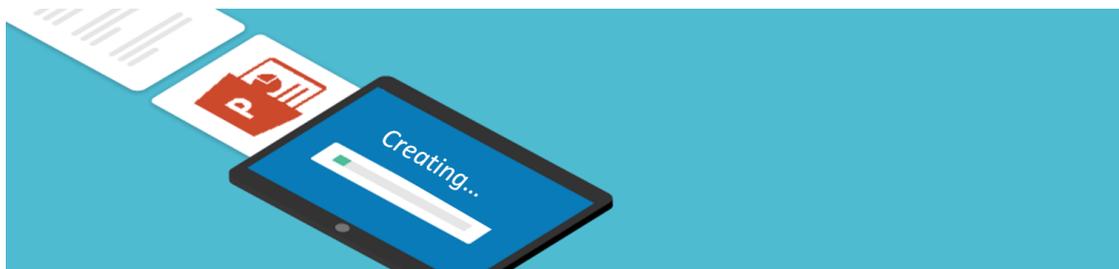
Need a Hand with Content?

OnPoint can assist you with converting your current content (PPT, PDF, Word, Excel, Video, Manuals) into online and mobile learning courseware using the latest versions of popular authoring tools to make training more engaging and entertaining for learners. These courses can include audio, video, interactions, resource documents and embedded knowledge checks.

For more information please reach out to your OnPoint Engagement Manager.